



THE INSTITUTE OF
PURCHASING & SUPPLY
OF HONG KONG
香港物資採購與供銷學會

Since 1973

IPSHK Executive Workshop Series – 5th Workshop

Business Supply Chain Guide to “INCOTERMS 2010”

The Workshop Purpose:

Through interactive workshop to provide the participants the guideline of “Incoterms 2010” for supply chain and procurement.

Objectives:

To uplift the practical knowledge of executives and managers in the procurement and supply chain professions of IPSHK members and non-members.

Target Audiences:

- Directors / Managers
- Sales Directors / Managers
- Purchasing Directors / Managers
- Operations Directors / Managers
- Sourcing Managers
- Supply Manager
- Executives of other disciplines.

Award of Attendance:

Participants who had successfully attended the Workshop shall be awarded a e-Certificate of Attendance by IPSHK.

Supporting Organizational:



Member of VTC Group
VTC 機構成員

Training Schedule:

2nd June, 2018 (Saturday)

10:30am ~ 12:10pm

Venue:

Retail LAB of IVE (Haking Wong)

G/F, 702 Lai Chi Kok Road, Cheung Sha Wan,

Participation Fee:

Free of charge for IPSHK members

** Maximum 3 seats for each Corporate Member

Workshop Quota:

Maximum 40 participants

Enrolment:

Interested parties are required to send the Enrolment Form to IPSHK office via email or fax. Email address of IPSHK is admin@ipshk.org, fax number is (852) 2194 5082 or online registration.

<https://goo.gl/forms/I3ogt0IFDmNof7gz2>

Registration deadline : 25 May 2018

Enquiry:

Ms. Joyce Ho, Administration Officer, IPSHK at (852) 2777 4372

Office Hours: Monday to Friday 09:00 - 13:00



Workshop Rundown on 2nd June, 2018:

10:15am	Registration
10:30 am ~ 10:35 am	Welcome Speech Mr. David LEE Chairman (2016 – 2018) The Institute of Purchasing & Supply of Hong Kong (IPSHK)
10:35 am ~ 12:00 pm	Ir. Dr. W.K. POON Co-opt of Professional Learning & Development Committee (2016 – 2018) The Institute of Purchasing & Supply of Hong Kong (IPSHK) <i>DBA, MBus, BBus, MIPSHK, MHKIE, CMILT</i> INCOTERMS is a common term in international trade. Any misapplications would result in unnecessary losses or disputes. As the pricing terminology in trade demarcates the scope of responsibility and the fees and risks involved on the side of the buyer and seller, agreed terms should be adopted in the process of negotiation and the signing of contracts. Discuss the importance of Incoterms and how do they exert influence on various functions such as purchasing, sales and marketing, shipping and logistics, accounting and financial. Explain the common misunderstandings in its usage and how apply them correctly.
12:00 pm ~ 12:10 pm	Q & A

About the speaker :



Ir. Dr. W.K. POON

Logistics professional with more than 20 years' experience in purchasing, inventory control, production, shipping, and customer services for specialist supply companies including local and multinational clients like P&G, Nestle, Cadbury, Philips, Thorn Lighting, General Electric, McDonalds and ABB. Dr. Poon has extensive experience in managing in-house logistics operations and contracted logistics service providers. She is a senior logistics consultant in a training house and responsible for consultancy projects of logistics and supply chain audit, process reengineering and corporate training etc.